

VA TECH WABAG LIMITED 11, Murray's Gate Road, Alwarpet, Chennai-600018

PARTI

(Rs. in Lakhs)

| SI. | Particulars | STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & NINE MONTHS ENDED DECEMBER 31, 2012 | | | | | | STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & NINE MONTHS ENDED DECEMBER 31, 2012 | | | | | | |
|--------|------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|-------------------------------|------------------------------|------------------------------|-----------------|-----------------------------------------|-----------------------------------------------------------------------------------------------------------|------------------|-----------------|-------------------|----------------------|----------------------|--|
| lo | | Quarter Ended | | | Nine Mor | nths Ended | Year Ended | Quarter Ended | | | Nine Months Ended | | Year Ended | |
| | | Dec 31, 2012 Unaudited | Sept 30, 2012 Unaudited | Dec 31, 2011 Unaudited | Dec 31, 2012 Unaudited | Dec 31, 2011 | March 31, 2012 | Dec 31, 2012 | Sept 30, 2012 | Dec 31, 2011 | Dec 31, 2012 | Dec 31, 2011 | March 31, 201 | |
| 1 | Income from operations | Chadated | Onadarted | Ollaudited | Onaudited | Unaudited | Audited | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audite | |
| | a) Net Sales/Income from operations (Net of | 35,364 | 34,693 | 29,131 | 92,554 | 76,700 | 143,824 | 22 542 | 24 704 | 40.504 | | | 1 | |
| | excise duty) b) Other operating income | 36 | 141 | 178 | | | 0.0000000000000000000000000000000000000 | 22,512 | 21,791 | 18,534 | 54,175 | 48,174 | - | |
| | Total Income from operations (net) (a) + (b) | 35,400 | 34,834 | 29,309 | 778 | 565 | 528 | 116 | 7 | 289 | 722 | 353 | | |
| 2 | Expenses | 33,400 | 34,034 | 29,309 | 93,332 | 77,265 | 144,352 | 22,628 | 21,798 | 18,823 | 54,897 | 48,527 | 100,3 | |
| | a. Cost of materials consumed | 29,622 | 25.070 | 02.044 | 70.400 | | | | | | 0 | | | |
| | b. Changes in inventories | | 25,976 | 23,844 | 70,180 | 58,109 | 101,727 | 21,463 | 17,591 | 12,899 | 46,296 | 36,519 | 77,43 | |
| | • | (3,645) | (1,143) | (3,481) | (4,187) | (4,374) | 2,495 | (3,705) | (1,020) | 1,639 | (4,556) | 1,512 | 1,60 | |
| | c. Employee benefits expense | 4,973 | 4,881 | 5,010 | 14,857 | 14,215 | 18,829 | 1,720 | 1,799 | 1,463 | 5,074 | 4,789 | 6,39 | |
| | d. Depreciation and amortisation expense | 289 | 256 | 160 | 789 | 619 | 859 | 180 | 148 | 154 | 472 | 420 | 57 | |
| | e. Other expenses | 2,220 | 1,914 | 1,857 | 6,006 | 5,382 | 8,298 | 530 | 704 | 688 | 1,914 | 1,703 | 3,30 | |
| | Total expenses (a+b+c+d+e) | 33,459 | 31,884 | 27,390 | 87,645 | 73,951 | 132,208 | 20,188 | 19,222 | 16,843 | 49,200 | 44,943 | 89,37 | |
| | Profit/(Loss) from operations before other income, finance costs and exceptional items (1) - (2) | 1,941 | 2,950 | 1,919 | 5,687 | 3,314 | 12,144 | 2,440 | 2,576 | 1,980 | 5,697 | 3,584 | 10,96 | |
| | Interest and Finance Charges/(Income) (Net of Interest and Dividend Income) | 129 | 274 | 202 | 609 | 682 | 1,039 | (76) | (13) | 82 | (85) | (89) | (33 | |
| | Profit/(Loss) from ordinary activities after finance costs but before exceptional items (3) - (4) | 1,812 | 2,676 | 1,717 | 5,078 | 2,632 | 11,105 | 2,516 | 2,589 | 1,898 | 5,782 | 3,673 | 11,00 | |
| | Exceptional Items | | - | - | - | - | - | • | 25 | | | - | | |
| | Profit/(Loss) from Ordinary Activities before tax (5) - (6) | 1,812 | 2,676 | 1,717 | 5,078 | 2,632 | 11,105 | 2,516 | 2,589 | 1,898 | 5,782 | 3,673 | 11,00 | |
| | Tax expense | 827 | 949 | 623 | 2,121 | 1,298 | 3,792 | 824 | 831 | 602 | 1,873 | 1,170 | 3,49 | |
| \neg | Profit/(Loss) from Ordinary Activities after | 985 | 1,727 | 1,094 | 2,957 | 1,334 | 7,313 | 1,692 | 1,758 | 1,296 | | | | |
| 7 | tax (7) - (8) Extraordinary items | | | | 2,007 | 1,004 | 7,010 | 1,032 | | 1,230 | 3,909 | 2,503 | 7,51 | |
| H | Net Profit/(Loss) for the period (9) - (10) | 005 | 4 707 | 4 004 | | | | • | - | - | - | - | - | |
| 1 | Share of Profit/(Loss) of Associates | 985 | 1,727 | 1,094 | 2,957 | 1,334 | 7,313 | 1,692 | 1,758 | 1,296 | 3,909 | 2,503 | 7,51 | |
| + | | 17 | 49 | (18) | 54 | 30 | 93 | | - | - | - | - | | |
| | Minority interest Net Profit/(Loss) after taxes, minority interest | (2) | 7 | 13 | 14 | 25 | 31 | - | - | - | | • | | |
| | and share of Profit/(loss) from Associates | 1,004 | 1,769 | 1,063 | 2,997 | 1,339 | 7,375 | 1,692 | 1,758 | 1,296 | 3,909 | 2,503 | 7,51 | |
| + | (11)+(12)-(13) Paid-up equity share capital (face value | 530 | 520 | 500 | | | | | | | | | | |
| | Rs.2/- each) | 530 | 530 | 529 | 530 | 529 | 530 | 530 | 530 | 529 | 530 | 529 | 530 | |
| | Reserves excluding Revaluation Reserves Earnings Per Share (EPS) – (In Rupees) (Not annualized) | - | - | - | - | - | 63,672 | • | - | - | - | - | 46,09 | |
| | a) Basic EPS before Extraordinary items | 3.79 | 6.68 | 4.02 | 11.31 | 5.07 | 27.90 | 6.39 | 6.64 | 4.90 | 14.75 | 9.47 | 28.4 | |
| | b) Diluted EPS before Extraordinary items | 3.75 | 6.62 | 4.02 | 11.21 | 5.06 | 27.85 | 6.33 | 6.58 | 4.90 | 14.62 | 9.46 | 28.36 | |
| | c) Basic EPS after Extraordinary items | 3.79 | 6.68 | 4.02 | 11.31 | 5.07 | 27.90 | 6.39 | 6.64 | 4.90 | 14.75 | 9.47 | 28.41 | |
| | d) Diluted EPS after Extraordinary items | 3.75 | 6.62 | 4.02 | 11.21 | 5.06 | 27.85 | 6.33 | 6.58 | 4.90 | 14.62 | 9.46 | 28.36 | |
| RT | r II | SELEC | T INFORMAT | TION FOR TH | E QUARTER | R & NINE MO | ONTHS END | | 100000000 | | .,,,,, | 0.10 | 20.00 | |
| | PARTICULARS OF SHAREHOLDING | | | T | | | | | 21(01, 2012 | T | | | | |
| | Public Shareholding | | | | | | | | | | | | | |
| T | - Number of shares | 18,317,907 | 18,308,713 | 18,248,545 | 18,317,907 | 18,248,545 | 18,288,670 | 18,317,907 | 18,308,713 | 18,248,545 | 40 247 007 | 40.040.545 | 40.000.00 | |
| t | - Percentage of shareholding | 69.08% | 69.07% | 69.00% | 69.08% | 69.00% | 69.05% | 69.08% | | | 18,317,907 | 18,248,545 | 18,288,67 | |
| | Promoters and Promoters group shareholding | | 00.01.70 | 33.3070 | 03.0076 | 09.0076 | 09.05% | 69.08% | 69.07% | 69.00% | 69.08% | 69.00% | 69.05% | |
| | 1) Pledged/Encumbered | | | | | | | | | | | | The second second | |
| | - Number of shares | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Ni | |
| | - Percentage of shares (as a % of the total shareholding of the promoter and the promoter group) - Percentage of shares (as a % of total share | Nil | Nii | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Ni | |
| (| Percentage of shares (as a % of total share capital of the company) 2) Non-encumbered | Nil | Nii | Nii | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Ni | |
| | - Number of shares | 8,197,915 | 8,197,915 | 8,197,915 | 8,197,915 | 8,197,915 | 8,197,915 | 8,197,915 | 8,197,915 | 8,197,915 | 8,197,915 | 8 107 045 | 9 407 04- | |
| | Percentage of shares (as a % of the total shareholding of the promoter and the promoter group) | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 8,197,915 100.00% | 8,197,915 100.00% | |
| - | Percentage of shares (as a % of total share | 30.92% | 30.93% | 31.00% | 30.92% | 31.00% | 30.95% | 30.000/ | 20.000/ | 04 6501 | | | | |
| | capital of the company) | | | 200/0 | JJ.JZ /6 | 01.00/0 | 30.3376 | 30.92% | 30.93% | 31.00% | 30.92% | 31.00% | 30.95% | |





Segment-wise Revenue, Result and Capital Employed in terms of Clause 41 of the Listing Agreement

(Rs. in Lakhs)

| | CONSOLIDATED | | | | | | | STANDALONE | | | | | | |
|------------------------------------------------------------|-----------------------------------------|-------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|-------------------------------|------------------------------|------------------------------|------------------------------|---------------------------------|--------------------|--|
| Particulars. | Quarter Ended | | | Nine Months Ended | | Year Ended | | Quarter Ended | | | Nine Months Ended | | | |
| Particulars | 2012 | Sept 30, 2012 Unaudited | Dec 31, 2011 Unaudited | Dec 31, 2012 Unaudited | Dec 31, 2011 Unaudited | March 31, 2012 Audited | Dec 31, 2012 Unaudited | Sept 30, 2012 Unaudited | Dec 31, 2011 Unaudited | Dec 31, 2012 Unaudited | Dec 31, 2011 Unaudited | March 31, 2012 Audited | | |
| | | | | | | | | | | | | | 1. Segment Revenue | |
| India | 17,635 | 15,191 | 16,649 | 39,392 | 45,120 | 78,289 | 17,635 | 15,191 | 16,649 | 39,392 | 45,120 | 78,289 | | |
| Rest of world | 17,729 | 19,555 | 12,482 | 53,269 | 31,580 | 66,532 | 4,877 | 6,600 | 1,885 | 14,783 | 3,054 | 21,724 | | |
| Total | 35,364 | 34,746 | 29,131 | 92,661 | 76,700 | 144,821 | 22,512 | 21,791 | 18,534 | 54,175 | 48,174 | 100,013 | | |
| Less: Inter Segment Revenue | | 53 | | 107 | - | 997 | | | _ | - | 27 | | | |
| Net sales/Income From Operations | 35,364 | 34,693 | 29,131 | 92,554 | 76,700 | 143,824 | 22,512 | 21,791 | 18,534 | 54,175 | 48,174 | 100,013 | | |
| 2. Segment Results | | | | | | | | | | | | | | |
| India | 3,301 | 3,370 | 3,153 | 7,813 | 9,238 | 14,512 | 3,301 | 3,370 | 3,153 | 7,813 | 9,238 | 14,512 | | |
| Rest of world | 6,086 | 6,490 | 5,615 | 18,748 | 13,727 | 25,090 | 1,453 | 1,850 | 843 | 4,622 | 905 | 6,398 | | |
| Total | 9,387 | 9,860 | 8,768 | 26,561 | 22,965 | 39,602 | 4,754 | 5,220 | 3,996 | 12,435 | 10,143 | 20,910 | | |
| Less: (i) Interest and bank charges, net | 129 | 274 | 202 | 609 | 682 | 1,039 | (76) | (13) | 82 | (85) | (89) | (33) | | |
| (ii) Other Un-allocable Expenditure | 7,482 | 7,051 | 7,027 | 21,652 | 20,216 | 27,986 | 2,430 | 2,651 | 2,305 | 7,460 | 6,912 | 10,275 | | |
| Add: (i) Un-allocable income | 36 | 141 | 178 | 778 | 565 | 528 | 116 | 7 | 289 | 722 | 353 | 334 | | |
| Total Profit Before Tax | 1,812 | 2,676 | 1,717 | 5,078 | 2,632 | 11,105 | 2,516 | 2.589 | 1,898 | 5,782 | 3,673 | 11,002 | | |
| 3. Capital Employed (Segment assets – Segment Liabilities) | | | | | | | | | | | | | | |
| India | 36,841 | 33,504 | 31,440 | 36,841 | 31,440 | 25,004 | 38,291 | 34.954 | 32,631 | 38,291 | 32,631 | 26,454 | | |
| Rest of world | 22,966 | 21,744 | 20,769 | 22,966 | 20,769 | 21,693 | 3,333 | 2,877 | 2,692 | 3,333 | 2,692 | 2,332 | | |
| Unallocated | *************************************** | 000000 PO 000000 | TOUR DE COURSE | | 400,000,000 | | 2000 | | 2000 | | | 5-1010 | | |
| Total | 8,731 | 10,867 | 7,947 | 8,731 | 7,947 | 17,603 | 9,027 | 11,069 | 8,127 | 9,027 | 8,127 | 17,842 | | |
| | 68,538 | 66,115 | 60,156 | 68,538 | 60,156 | 64,300 | 50,651 | 48,900 | 43,450 | 50,651 | 43,450 | 46,628 | | |

Notes:

- The above results were reviewed by the Audit Committee at its meeting held on 8th February 2013 and a limited review of the same has been carried out by the Statutory Auditors of the company. The figures for the corresponding periods have been regrouped / reclassified to make them comparable and to align, wherever necessary, to the revised format prescribed by SEBI in conformity with the amended Schedule VI to the Companies Act, 1956. 1)
- Considering the risk/return profiles of the segments between product and geography, the Company has identified geography as primary segment in accordance with Accounting Standard (AS) 17 on Segment Reporting. Company does not have any secondary Segment. Segment revenue comprises sales & operational income allocable specifically to a segment. Unallocable expenditure mainly includes employee expense, depreciation and other expenses. Unallocable income primarily includes other operating income.

Disclosure as required under Clause 43 of the listing agreement:

(Rs. In Lakhs)

| Particulars | Projected utilization of Funds as per Prospectus | Utilization as of Dec 31, 2012 | | |
|-----------------------------------------------------|--------------------------------------------------|--------------------------------|--|--|
| Funding Working capital requirements of the Company | 6,451 | 6,451 | | |
| Construction of Corporate office at Chennai | 3,474 | 2,443 | | |
| Implementation of Global IT systems | 1,105 | 1,105 | | |
| General Corporate purposes | 874 | 874 | | |
| Issue related expenses | 596 | 487 | | |
| Total | 12,500 | 11,360 | | |

The Board of Directors at it's meeting held on 24th May 2012 have approved to utilise the remaining surplus funds of Rs. 109 lakhs pertaining to Issue related expenses towards Construction of Corporate Office at Chennai. Pending utilization the balance un-ulitized funds of Rs.1,140 Lakhs have been temporarily invested in short term deposits with banks.

Place: Puducherry Date: February 08, 2013

For VA TECH WABAG LIMITED

Managing Director